



Emily and Christopher Reiblein
30 Hunters Forest Drive
Charleston, SC 29414

17 March 2008

Attention Sharon Greene
RE/MAX THE HOME CENTER
27 Governor Street
Ridgefield, Connecticut 06877

Dear Ms. Greene,

I am, with great willingness and happiness, writing this recommendation for Ed Reynolds as a real estate agent.

Our relationship with Ed started in 2004, when we purchased our first home, a condo in Ridgefield, CT. We walked into the Ridgefield Weichert Office, believing there was nothing in the town that we could afford, and walked out with an idea of where we might live, and someone we believed could put us there, Ed. As new home buyers, Ed led us through the process with ease. Even when the sale became contentious (as the seller wanted to back out of the sale), Ed managed to lead us through the fire walls that were thrown-up, with practicality and encouragement.

Our relationship with Ed did not end there, but proceeded on for another three years. We would periodically call him and ask about housing prices, and condo sales. Ed kept us aware of our standing in the market, and gave an occasional report about what our resale options were. We had hoped to move on to a house within a few years.

Last December word came through that we were relocating for work to Charleston, SC. There was no question our real estate agent would be Ed. He responded quickly, despite complications with a new relocation company the office had us using. Ed aggressively marketed the condo, and in a market where the average sale was occurring in 90 days, our place was sold for asking price in less than 60 days.

The sale of our condo in February was crippled with problems beginning with an ill buyer who pulled out of the sale, and a second buyer who had requirements of the Condo Association. He worked tirelessly to negotiate with the Association on our behalf. Ed traveled to their office, making numerous phone calls, working with the buyer's lawyer to meet their requirements, and finally (and miraculously) convincing the Condo Association to fix a problem, that reports showed was not a concern, but that the buyer was stuck on.

I would recommend Ed to any person I knew who was buying and selling a home in his market area. From the moment we started working with Ed, apprehensive about buying a first home, to selling it for \$65,000 more than we paid three years prior; this relationship has been a great one. He led us to the right condo, and got us out of it with a profit in half the expected time, all in a downward spiraling market. We have relied on him to buy and sell our most expensive possession, and we would rely on him again in a heart beat.

Sincerely,

Emily Reiblein
Operations Manager
Moran Towing of Charleston