

August 20, 2011

Dear Prospective Home Buyer / Seller:

As first-time homebuyers and new to the area, my wife and I were a bit anxious when we began what seemed to be a daunting task—finding the right home for our family. Our anxieties, however, were calmed after speaking with Ed. During our first conversation, Ed took the time to explain the entire process of a home purchase. He also listened intently to our “wish list” and provided valuable feedback as we analyzed our housing needs together.

Following our first meeting, Ed provided us with valuable resources that allowed us to compare various towns and narrow our search to a few areas. Using this information, Ed was able to provide us with daily customized listing reports for our review. These reports were extremely helpful as we began selecting the homes to visit. As we reviewed listings, Ed was available to answer our questions and promptly obtained additional information from the listing agent.

Once we were ready to begin looking at properties, Ed was quick to arrange viewings that worked around our schedule. Ed was always on time and never once rushed us through a home. Rather, Ed was methodical—making sure we opened every closet, tested every faucet, and scrutinized every room. While we walked through home after home, Ed’s critical eye was a priceless asset. Often, Ed would identify positive and negative aspects of homes that my wife and I would have missed.

When we ultimately were ready to make an offer, Ed was a zealous advocate—focused entirely on helping us get the home we wanted for the price we wanted. We never felt that Ed was pushing us toward the sale. We were confident that our best interest was his main concern.

After our offer was accepted, Ed attended the inspections and saw to it that all issues were quickly addressed. Ed remained engaged throughout the entire transaction—even attending the closing! Following the closing and move-in, Ed remained available to us as we begin the exciting journey of home-ownership.

Ed is a first-class professional and my wife and I enthusiastically recommend him to anyone purchasing or selling a home in Fairfield County.

Best regards,

Peter and Rachel DePasquale
Newtown, Connecticut